

Accelerate your journey to the cloud with AWS Partners!

The AWS Partner Guided Onboard Program (“program”) offers eligible education and nonprofit organizations a partner-led Proof of Concept (POC) to help them jumpstart their journey to the cloud. The workshop is meant to be a turnkey engagement to demonstrate and deploy one (1) of seven (7) workloads with partners experienced in education and nonprofit segments.

The engagement is intended to be delivered at no cost to all eligible end-customers. In addition, the customer will receive up to \$500 in AWS credits to cover their AWS usage costs.

CUSTOMER PARTICIPATION REQUIREMENTS

Interested participants must be an education institution or a nonprofit organization, with less than \$500 per month in AWS billing (direct or indirect), with interest in deploying one of the program’s workloads to the AWS Cloud. Up to three divisions within an eligible institution may be eligible to participate provided they have or create a separate AWS account.

Participating AWS Partner Network (APN) Partners will receive AWS Promotional Credits or cash solely to reimburse their professional costs associated with conducting the POC. In addition, APN Partners will pass \$500 in AWS Promotional Credits to the participating end-customer to cover its AWS usage associated with the POC. Use of AWS Promotional Credits is governed by the AWS Promotional Credit Terms & Conditions available at <https://aws.amazon.com/awscredits/>, as either of the foregoing may be modified by AWS from time to time.

HOW TO GET STARTED WITH AN AWS WORKLOAD

Contact your AWS sales representative or the program team (aws-partner-guided-onboard@amazon.com) for more information. You will be introduced to a qualified APN Partner to help you select and workshop through one of the seven (7) available POC. If desired, the APN Partner can deploy the POC you choose to help jump start your cloud journey.

Available GO Program Workshops (2-5 days)	
Public Website: Deploy a WordPress or Drupal-based content management system leveraging best practices for high availability, scalability, and security on AWS.	AppStream 2.0: Centrally manage your desktop applications on AppStream 2.0 (a fully managed application streaming service) and securely deploy them to any computer.
Learning Management System: Deploy a Moodle based learning management system leveraging best practices for high availability, scalability, and security of AWS.	Storage Gateway: Enable cloud storage using AWS Storage Gateway. This includes SAN, NAS, and tape replacement strategies leveraging AWS S3 and Glacier.
Identity Access Management: Extend Active Directory to AWS and configure Identity Federation.	Workspaces: Deploy a managed secure desktop-as-a-Service (DaaS) for both Faculty and Students using Workspaces for persistent desktop computing and specialized use-case scenarios. This is instead of typical on-premises Virtual Desktop Infrastructure (VDI).
Ed-Fi on AWS (for K12 customers): Enable aggregate reporting and analytics with Ed-Fi on AWS. This includes creation and configuration of your Ed-Fi Operational Data Store (ODS) and connection to your Ed-Fi certified Student Information System (SIS).	

ABOUT OUR PARTNERS

APN Partners are focused on customer success and can help you take advantage of the benefits that AWS has to offer. Participating APN Partners are uniquely positioned to help your organization begin or accelerate your cloud adoption journey. If your organization is working with an APN Partner and wishes to go through the program with that same APN Partner, we will work with your chosen APN Partner to onboard them to the program provided they meet the program’s participation requirements for APN Partners.